

## Police Vehicle Analysis

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	Detective Car - Ford Interceptor		Detective Car - Ford Interceptor Hybrid		Ford Patrol Vehicle		Ford Patrol Vehicle Hybrid
Ford Cost	\$ 42,917.00	\$	48,880.85	\$	42,243.00	\$	46,077.18
Outfitting Cost	\$ 5,000.00	\$	5,000.00	\$	15,000.00	\$	15,000.00
Total Cost	\$ 47,917.00	\$	53,880.85	\$	57,243.00	\$	61,077.18

Total Cost - Nonhybrid	\$ 276,889.00
Total Cost - Hybrid	\$ 298,189.57
Cost difference	\$ 21,300.57
Cost Savings per year	\$ 14,000.00

# Police Pursuit Vehicles – Ford Hybrid Models

## Why Buy Hybrid?

Hybrid technology not only increases driving efficiency, but also enables some “idling” without running the engine. Hybrid technology has been proven over 20 years, and public agencies have hundreds of units on order already. (~ \$7,000 premium vs. standard)

## Reduced GHG emissions

– Estimated ≈20,000 lbs of CO<sub>2</sub> per vehicle (PIU) per year

## Reduced fuel costs, fueling labor costs

- Estimated ≈\$3,000 per vehicle (PIU) per year (@ \$2.50/gal)
- Estimated reduction of ≈1K gal gas, or ≈60 refueling trips per year

## Reduced maintenance and repair costs

- Less engine hours + wear and tear = less service needed
- Estimated 10% reduction based on regular sedan comparisons

**ROI of 1-2 years, based on fuel savings alone**



Police Interceptor  
Utility

Number of Vehicles	60 vehicles
Miles/Vehicle Per Year	10,000 miles
Shifts Per Day	2 shifts
Idle Hours Per Shift	5.0 idle hour
Your Fuel Cost Per Gallon	\$2.50/gallon
Pounds of CO <sub>2</sub> Saved <sup>⊖</sup>	1,192,339 lbs
Gallons of Fuel Saved <sup>⊖</sup>	67,440 gallons
Fuel Cost Savings <sup>⊖</sup>	\$168,600

## Your Total Fleet

60

Vehicles

\$168,600

Total Potential Savings

1,192,339 <sup>⊖</sup>

Lbs of CO<sub>2</sub>

## Potential Yearly Savings Per Vehicle

1

Vehicles

\$2,810

Potential Savings

19,872 <sup>⊖</sup>

Lbs of CO<sub>2</sub>

PRICE QUOTATION  
FOLSOM LAKE FORD  
12755 FOLSOM BLVD.  
FOLSOM, CA 95630  
(916) 351-4202 - Direct

Date: 7/2/2020

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To: Detective Amit Nath / Kensington Police Department (Detective/Admin) Hybrid  
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford  
Subject: Pricing for 2021 Ford Interceptor (State of California Contract #1-18-23-14B)

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\$34,287.30 - Bid Price (2021 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)  
-310.00 - Spot Lamp Delete  
\$33,977.30 - Subtotal (Bid Price Less Deletions)  
3,688.00 - 3.3L V6 Hybrid Engine System w/10-Speed Auto Transmission (99W/44B)  
1,562.00 - Rear Spoiler Traffic Warning Lights - LED (96T)  
1,196.00 - Front Interior Visor Light Bar - LED (96W)  
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
637.00 - Auxiliary Air Conditioning (17A)  
576.00 - Front Warning Auxiliary Lights - LED (21L)  
476.00 - Rear Lighting Solution - LED (66C)  
408.00 - Rear Auxiliary Liftgate Lights - LED (43A)  
408.00 - Police Interior Upgrade Package (65U)  
354.00 - Remote Keyless Entry FOB (55F) - Includes 4 FOBs and 4 Keys  
350.00 - Underbody Deflector Plate (76D)  
194.00 - Police Wire Harness Connector KIt - Front/Rear (67V)  
64.00 - Heated Sideview Mirrors (549)  
57.00 - OBD-II Split Connector (61B)  
\$44,882.30 - Selling Price  
85.00 - Documentation Fee  
\$44,967.30 - Subtotal  
3,709.80 - Sales Tax (8.25%)  
195.00 - Delivery to Kensington, CA  
8.75 - California Tire Fee  
\$48,880.85 - Total Price (EACH) F.O.B. Kensington, CA

Payment Terms: \$500.00 Discount Per Vehicle 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Includes Built In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Interceptor Badge Delete, Rear View Camera (Displayed In Center Stack), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - No Wiring), Upfitter Switches Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid.



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To: Detective Amit Nath / Kensington Police Department (Patrol Vehicle) Hybrid  
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford  
Subject: Pricing for 2021 Ford Interceptor (State of California Contract #1-18-23-14B)

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\$34,287.30 - Bid Price (2021 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)  
3,688.00 - 3.3L V6 Hybrid Engine System w/10-Speed Auto Transmission (99W/44B)  
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
795.00 - Paint Rear door to Match (CAL) - L.A.P.D. Paint Scheme  
637.00 - Auxiliary Air Conditioning (17A)  
576.00 - Front Warning Auxiliary LED Lights (21L)  
350.00 - Underbody Deflector Plate (76D)  
304.00 - Side Marker LED - Sideview Mirrors (63B)  
273.00 - Police Engine Idle Feature (47A)  
194.00 - Police Wire Harness Connector KIt - Front/Rear (67V)  
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)  
64.00 - Heated Sideview Mirrors (549)  
57.00 - OBD-II Split Connector (61B)  
54.00 - Keyed Alike - Code 1284X (59B)  
\$42,292.30 - Selling Price  
85.00 - Documentation Fee  
\$42,377.30 - Subtotal  
3,496.13 - Sales Tax (8.25%)  
195.00 - Delivery to Kensington, CA  
8.75 - California Tire Fee  
\$46,077.18 - Total Price (EACH)  
X4  
\$184,308.72 - Total Price (4-Vehicles) F.O.B. Kensington, CA

Payment Terms: \$500.00 Discount Per Vehicle 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Dual Unity LED Spot Lamps, Ford Telematics (Includes Built In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - No Wiring), Upfitter Switches Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty.

# 5 cars @2.65% Brandis Tallman Kansas State Bank

	Enter values	
Loan amount	\$ 305,689.57	Includes a \$1500 loan fee plus \$6000 placement fee
Annual interest rate	2.65%	
Loan period in years	5	
Start date of loan	7/3/2020	
Monthly payment	\$ 5,445.43	
Number of payments	60	
Total interest	\$ 21,035.95	
Total cost of loan	\$ 326,725.52	

No.	Payment Date	Beginning Balance	Payment	Principal	Interest	Ending Balance
1	8/3/2020	\$ 305,689.57	\$ 5,445.43	\$ 4,770.36	\$ 675.06	\$ 300,919.21
2	9/3/2020	\$ 300,919.21	\$ 5,445.43	\$ 4,780.90	\$ 664.53	\$ 296,138.31
3	10/3/2020	\$ 296,138.31	\$ 5,445.43	\$ 4,791.45	\$ 653.97	\$ 291,346.86
4	11/3/2020	\$ 291,346.86	\$ 5,445.43	\$ 4,802.03	\$ 643.39	\$ 286,544.83
5	12/3/2020	\$ 286,544.83	\$ 5,445.43	\$ 4,812.64	\$ 632.79	\$ 281,732.19
6	1/3/2021	\$ 281,732.19	\$ 5,445.43	\$ 4,823.27	\$ 622.16	\$ 276,908.92
7	2/3/2021	\$ 276,908.92	\$ 5,445.43	\$ 4,833.92	\$ 611.51	\$ 272,075.00
8	3/3/2021	\$ 272,075.00	\$ 5,445.43	\$ 4,844.59	\$ 600.83	\$ 267,230.41
9	4/3/2021	\$ 267,230.41	\$ 5,445.43	\$ 4,855.29	\$ 590.13	\$ 262,375.12
10	5/3/2021	\$ 262,375.12	\$ 5,445.43	\$ 4,866.01	\$ 579.41	\$ 257,509.10
11	6/3/2021	\$ 257,509.10	\$ 5,445.43	\$ 4,876.76	\$ 568.67	\$ 252,632.35
12	7/3/2021	\$ 252,632.35	\$ 5,445.43	\$ 4,887.53	\$ 557.90	\$ 247,744.82
13	8/3/2021	\$ 247,744.82	\$ 5,445.43	\$ 4,898.32	\$ 547.10	\$ 242,846.49
14	9/3/2021	\$ 242,846.49	\$ 5,445.43	\$ 4,909.14	\$ 536.29	\$ 237,937.35
15	10/3/2021	\$ 237,937.35	\$ 5,445.43	\$ 4,919.98	\$ 525.44	\$ 233,017.37
16	11/3/2021	\$ 233,017.37	\$ 5,445.43	\$ 4,930.85	\$ 514.58	\$ 228,086.53
17	12/3/2021	\$ 228,086.53	\$ 5,445.43	\$ 4,941.73	\$ 503.69	\$ 223,144.79
18	1/3/2022	\$ 223,144.79	\$ 5,445.43	\$ 4,952.65	\$ 492.78	\$ 218,192.15
19	2/3/2022	\$ 218,192.15	\$ 5,445.43	\$ 4,963.58	\$ 481.84	\$ 213,228.56
20	3/3/2022	\$ 213,228.56	\$ 5,445.43	\$ 4,974.55	\$ 470.88	\$ 208,254.02
21	4/3/2022	\$ 208,254.02	\$ 5,445.43	\$ 4,985.53	\$ 459.89	\$ 203,268.49
22	5/3/2022	\$ 203,268.49	\$ 5,445.43	\$ 4,996.54	\$ 448.88	\$ 198,271.95
23	6/3/2022	\$ 198,271.95	\$ 5,445.43	\$ 5,007.57	\$ 437.85	\$ 193,264.37
24	7/3/2022	\$ 193,264.37	\$ 5,445.43	\$ 5,018.63	\$ 426.79	\$ 188,245.74
25	8/3/2022	\$ 188,245.74	\$ 5,445.43	\$ 5,029.72	\$ 415.71	\$ 183,216.02
26	9/3/2022	\$ 183,216.02	\$ 5,445.43	\$ 5,040.82	\$ 404.60	\$ 178,175.20

No.	Payment Date	Beginning Balance	Payment	Principal	Interest	Ending Balance
27	10/3/2022	\$ 178,175.20	\$ 5,445.43	\$ 5,051.96	\$ 393.47	\$ 173,123.24
28	11/3/2022	\$ 173,123.24	\$ 5,445.43	\$ 5,063.11	\$ 382.31	\$ 168,060.13
29	12/3/2022	\$ 168,060.13	\$ 5,445.43	\$ 5,074.29	\$ 371.13	\$ 162,985.84
30	1/3/2023	\$ 162,985.84	\$ 5,445.43	\$ 5,085.50	\$ 359.93	\$ 157,900.34
31	2/3/2023	\$ 157,900.34	\$ 5,445.43	\$ 5,096.73	\$ 348.70	\$ 152,803.61
32	3/3/2023	\$ 152,803.61	\$ 5,445.43	\$ 5,107.98	\$ 337.44	\$ 147,695.63
33	4/3/2023	\$ 147,695.63	\$ 5,445.43	\$ 5,119.26	\$ 326.16	\$ 142,576.36
34	5/3/2023	\$ 142,576.36	\$ 5,445.43	\$ 5,130.57	\$ 314.86	\$ 137,445.80
35	6/3/2023	\$ 137,445.80	\$ 5,445.43	\$ 5,141.90	\$ 303.53	\$ 132,303.90
36	7/3/2023	\$ 132,303.90	\$ 5,445.43	\$ 5,153.25	\$ 292.17	\$ 127,150.64
37	8/3/2023	\$ 127,150.64	\$ 5,445.43	\$ 5,164.63	\$ 280.79	\$ 121,986.01
38	9/3/2023	\$ 121,986.01	\$ 5,445.43	\$ 5,176.04	\$ 269.39	\$ 116,809.97
39	10/3/2023	\$ 116,809.97	\$ 5,445.43	\$ 5,187.47	\$ 257.96	\$ 111,622.50
40	11/3/2023	\$ 111,622.50	\$ 5,445.43	\$ 5,198.93	\$ 246.50	\$ 106,423.57
41	12/3/2023	\$ 106,423.57	\$ 5,445.43	\$ 5,210.41	\$ 235.02	\$ 101,213.17
42	1/3/2024	\$ 101,213.17	\$ 5,445.43	\$ 5,221.91	\$ 223.51	\$ 95,991.25
43	2/3/2024	\$ 95,991.25	\$ 5,445.43	\$ 5,233.44	\$ 211.98	\$ 90,757.81
44	3/3/2024	\$ 90,757.81	\$ 5,445.43	\$ 5,245.00	\$ 200.42	\$ 85,512.81
45	4/3/2024	\$ 85,512.81	\$ 5,445.43	\$ 5,256.58	\$ 188.84	\$ 80,256.22
46	5/3/2024	\$ 80,256.22	\$ 5,445.43	\$ 5,268.19	\$ 177.23	\$ 74,988.03
47	6/3/2024	\$ 74,988.03	\$ 5,445.43	\$ 5,279.83	\$ 165.60	\$ 69,708.20
48	7/3/2024	\$ 69,708.20	\$ 5,445.43	\$ 5,291.49	\$ 153.94	\$ 64,416.72
49	8/3/2024	\$ 64,416.72	\$ 5,445.43	\$ 5,303.17	\$ 142.25	\$ 59,113.54
50	9/3/2024	\$ 59,113.54	\$ 5,445.43	\$ 5,314.88	\$ 130.54	\$ 53,798.66
51	10/3/2024	\$ 53,798.66	\$ 5,445.43	\$ 5,326.62	\$ 118.81	\$ 48,472.04
52	11/3/2024	\$ 48,472.04	\$ 5,445.43	\$ 5,338.38	\$ 107.04	\$ 43,133.66
53	12/3/2024	\$ 43,133.66	\$ 5,445.43	\$ 5,350.17	\$ 95.25	\$ 37,783.49
54	1/3/2025	\$ 37,783.49	\$ 5,445.43	\$ 5,361.99	\$ 83.44	\$ 32,421.50
55	2/3/2025	\$ 32,421.50	\$ 5,445.43	\$ 5,373.83	\$ 71.60	\$ 27,047.67
56	3/3/2025	\$ 27,047.67	\$ 5,445.43	\$ 5,385.70	\$ 59.73	\$ 21,661.98
57	4/3/2025	\$ 21,661.98	\$ 5,445.43	\$ 5,397.59	\$ 47.84	\$ 16,264.39
58	5/3/2025	\$ 16,264.39	\$ 5,445.43	\$ 5,409.51	\$ 35.92	\$ 10,854.88
59	6/3/2025	\$ 10,854.88	\$ 5,445.43	\$ 5,421.45	\$ 23.97	\$ 5,433.43
60	7/3/2025	\$ 5,433.43	\$ 5,445.43	\$ 5,433.43	\$ 12.00	\$ (0.00)



## 5 cars @ 5.25% - Ford Municipal Financing

	Enter values
Loan amount	\$ 298,189.57
Annual interest rate	5.25%
Loan period in years	5
Start date of loan	7/3/2020
Monthly payment	\$ 5,661.42
Number of payments	60
Total interest	\$ 41,495.77
Total cost of loan	\$ 339,685.34

No.	Payment Date	Beginning Balance	Payment	Principal	Interest	Ending Balance
1	8/3/2020	\$ 298,189.57	\$ 5,661.42	\$ 4,356.84	\$ 1,304.58	\$ 293,832.73
2	9/3/2020	\$ 293,832.73	\$ 5,661.42	\$ 4,375.90	\$ 1,285.52	\$ 289,456.82
3	10/3/2020	\$ 289,456.82	\$ 5,661.42	\$ 4,395.05	\$ 1,266.37	\$ 285,061.77
4	11/3/2020	\$ 285,061.77	\$ 5,661.42	\$ 4,414.28	\$ 1,247.15	\$ 280,647.50
5	12/3/2020	\$ 280,647.50	\$ 5,661.42	\$ 4,433.59	\$ 1,227.83	\$ 276,213.91
6	1/3/2021	\$ 276,213.91	\$ 5,661.42	\$ 4,452.99	\$ 1,208.44	\$ 271,760.92
7	2/3/2021	\$ 271,760.92	\$ 5,661.42	\$ 4,472.47	\$ 1,188.95	\$ 267,288.45
8	3/3/2021	\$ 267,288.45	\$ 5,661.42	\$ 4,492.04	\$ 1,169.39	\$ 262,796.42
9	4/3/2021	\$ 262,796.42	\$ 5,661.42	\$ 4,511.69	\$ 1,149.73	\$ 258,284.73
10	5/3/2021	\$ 258,284.73	\$ 5,661.42	\$ 4,531.43	\$ 1,130.00	\$ 253,753.30
11	6/3/2021	\$ 253,753.30	\$ 5,661.42	\$ 4,551.25	\$ 1,110.17	\$ 249,202.05
12	7/3/2021	\$ 249,202.05	\$ 5,661.42	\$ 4,571.16	\$ 1,090.26	\$ 244,630.89
13	8/3/2021	\$ 244,630.89	\$ 5,661.42	\$ 4,591.16	\$ 1,070.26	\$ 240,039.73
14	9/3/2021	\$ 240,039.73	\$ 5,661.42	\$ 4,611.25	\$ 1,050.17	\$ 235,428.48
15	10/3/2021	\$ 235,428.48	\$ 5,661.42	\$ 4,631.42	\$ 1,030.00	\$ 230,797.05
16	11/3/2021	\$ 230,797.05	\$ 5,661.42	\$ 4,651.69	\$ 1,009.74	\$ 226,145.37
17	12/3/2021	\$ 226,145.37	\$ 5,661.42	\$ 4,672.04	\$ 989.39	\$ 221,473.33
18	1/3/2022	\$ 221,473.33	\$ 5,661.42	\$ 4,692.48	\$ 968.95	\$ 216,780.86
19	2/3/2022	\$ 216,780.86	\$ 5,661.42	\$ 4,713.01	\$ 948.42	\$ 212,067.85
20	3/3/2022	\$ 212,067.85	\$ 5,661.42	\$ 4,733.63	\$ 927.80	\$ 207,334.22
21	4/3/2022	\$ 207,334.22	\$ 5,661.42	\$ 4,754.34	\$ 907.09	\$ 202,579.89
22	5/3/2022	\$ 202,579.89	\$ 5,661.42	\$ 4,775.14	\$ 886.29	\$ 197,804.75
23	6/3/2022	\$ 197,804.75	\$ 5,661.42	\$ 4,796.03	\$ 865.40	\$ 193,008.73
24	7/3/2022	\$ 193,008.73	\$ 5,661.42	\$ 4,817.01	\$ 844.41	\$ 188,191.72
25	8/3/2022	\$ 188,191.72	\$ 5,661.42	\$ 4,838.08	\$ 823.34	\$ 183,353.63
26	9/3/2022	\$ 183,353.63	\$ 5,661.42	\$ 4,859.25	\$ 802.17	\$ 178,494.38

No.	Payment Date	Beginning Balance	Payment	Principal	Interest	Ending Balance
27	10/3/2022	\$ 178,494.38	\$ 5,661.42	\$ 4,880.51	\$ 780.91	\$ 173,613.87
28	11/3/2022	\$ 173,613.87	\$ 5,661.42	\$ 4,901.86	\$ 759.56	\$ 168,712.01
29	12/3/2022	\$ 168,712.01	\$ 5,661.42	\$ 4,923.31	\$ 738.12	\$ 163,788.71
30	1/3/2023	\$ 163,788.71	\$ 5,661.42	\$ 4,944.85	\$ 716.58	\$ 158,843.86
31	2/3/2023	\$ 158,843.86	\$ 5,661.42	\$ 4,966.48	\$ 694.94	\$ 153,877.38
32	3/3/2023	\$ 153,877.38	\$ 5,661.42	\$ 4,988.21	\$ 673.21	\$ 148,889.17
33	4/3/2023	\$ 148,889.17	\$ 5,661.42	\$ 5,010.03	\$ 651.39	\$ 143,879.14
34	5/3/2023	\$ 143,879.14	\$ 5,661.42	\$ 5,031.95	\$ 629.47	\$ 138,847.19
35	6/3/2023	\$ 138,847.19	\$ 5,661.42	\$ 5,053.97	\$ 607.46	\$ 133,793.22
36	7/3/2023	\$ 133,793.22	\$ 5,661.42	\$ 5,076.08	\$ 585.35	\$ 128,717.14
37	8/3/2023	\$ 128,717.14	\$ 5,661.42	\$ 5,098.28	\$ 563.14	\$ 123,618.86
38	9/3/2023	\$ 123,618.86	\$ 5,661.42	\$ 5,120.59	\$ 540.83	\$ 118,498.27
39	10/3/2023	\$ 118,498.27	\$ 5,661.42	\$ 5,142.99	\$ 518.43	\$ 113,355.28
40	11/3/2023	\$ 113,355.28	\$ 5,661.42	\$ 5,165.49	\$ 495.93	\$ 108,189.78
41	12/3/2023	\$ 108,189.78	\$ 5,661.42	\$ 5,188.09	\$ 473.33	\$ 103,001.69
42	1/3/2024	\$ 103,001.69	\$ 5,661.42	\$ 5,210.79	\$ 450.63	\$ 97,790.90
43	2/3/2024	\$ 97,790.90	\$ 5,661.42	\$ 5,233.59	\$ 427.84	\$ 92,557.31
44	3/3/2024	\$ 92,557.31	\$ 5,661.42	\$ 5,256.48	\$ 404.94	\$ 87,300.83
45	4/3/2024	\$ 87,300.83	\$ 5,661.42	\$ 5,279.48	\$ 381.94	\$ 82,021.35
46	5/3/2024	\$ 82,021.35	\$ 5,661.42	\$ 5,302.58	\$ 358.84	\$ 76,718.77
47	6/3/2024	\$ 76,718.77	\$ 5,661.42	\$ 5,325.78	\$ 335.64	\$ 71,392.99
48	7/3/2024	\$ 71,392.99	\$ 5,661.42	\$ 5,349.08	\$ 312.34	\$ 66,043.91
49	8/3/2024	\$ 66,043.91	\$ 5,661.42	\$ 5,372.48	\$ 288.94	\$ 60,671.43
50	9/3/2024	\$ 60,671.43	\$ 5,661.42	\$ 5,395.98	\$ 265.44	\$ 55,275.45
51	10/3/2024	\$ 55,275.45	\$ 5,661.42	\$ 5,419.59	\$ 241.83	\$ 49,855.86
52	11/3/2024	\$ 49,855.86	\$ 5,661.42	\$ 5,443.30	\$ 218.12	\$ 44,412.55
53	12/3/2024	\$ 44,412.55	\$ 5,661.42	\$ 5,467.12	\$ 194.30	\$ 38,945.44
54	1/3/2025	\$ 38,945.44	\$ 5,661.42	\$ 5,491.04	\$ 170.39	\$ 33,454.40
55	2/3/2025	\$ 33,454.40	\$ 5,661.42	\$ 5,515.06	\$ 146.36	\$ 27,939.34
56	3/3/2025	\$ 27,939.34	\$ 5,661.42	\$ 5,539.19	\$ 122.23	\$ 22,400.15
57	4/3/2025	\$ 22,400.15	\$ 5,661.42	\$ 5,563.42	\$ 98.00	\$ 16,836.73
58	5/3/2025	\$ 16,836.73	\$ 5,661.42	\$ 5,587.76	\$ 73.66	\$ 11,248.97
59	6/3/2025	\$ 11,248.97	\$ 5,661.42	\$ 5,612.21	\$ 49.21	\$ 5,636.76
60	7/3/2025	\$ 5,636.76	\$ 5,661.42	\$ 5,636.76	\$ 24.66	\$ (0.00)